Message Text

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70

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOTE-00 INR-10 NSAE-00 RSC-01 FAA-00 SS-20 NSC-07 L-03

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R 021645Z APR 74

FM AMEMBASSY BERN

TO SECSTATE WASHDC 8864

INFO AMEMBASSY BONN

AMEMBASSY COPENHAGEN

AMEMBASSY THE HAGUE

AMEMBASSY LONDON

AMEMBASSY MOSCOW

AMEMBASSY PARIS

USMISSION BERLIN

AMCONSUL ZURICH

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E.O. 11652: N/A

TAGS: ETRN, SZ, GW

SUBJECT: CIVAIR - BERLIN-ZURICH ROUTE PROPOSAL

REF: STATE 061368

- 1. EMBOFF EXPLAINED TO DR. GULDIMANN THAT CAB HAS DEFERRED TO DEPARTMENT OF STATE ON QUESTION OF BERLINZURICH ROUTE PROPOSAL (PARA 5, REFTEL). DR. GULDIMANN SAID HE WOULD STILL LIKE TO HAVE "INFORMAL EXCHANGE OF VIEWS" WITH CHAIRMAN TIMM ON THIS SUBJECT DURING APRIL VISIT.
- 2. IN SEPARATE DISCUSSION WITH WALTER FREI OF AIR OFFICE (WHOSE AIR TRANSPORTATION SECTION PREPARED TEXT OF SWISS AIDE MEMOIRE DELIVERED MARCH 26), EMBOFF ASKED FOR EXPLANATION OF SWISS POSITION THAT "IMBALANCE OF LIMITED OFFICIAL USE

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OPPORTUNITIES UNDER AGREEMENT IS CLEARLY IN FAVOUR

OF AMERICAN CARRIERS" WHEN SWISSAIR'S PASSENGER/CARGO REVENUES ON TRAFFIC BETWEEN US AND SWITZERLAND ARE GREATER THAN COMPARABLE TWA AND SEABOARD REVENUES COM-BINED. FREI SAID SWISS GOVERNMENT HAS CONSISTENTLY TAKEN POSITION THAT OPPORTUNITIES FOR CARRIERS TO GEN-ERATE TRAFFIC MORE IMPORTANT THAN ACTUAL REVENUES EARNED IN MEASURING BENEFITS UNDER AIR AGREEMENTS. HE REFERRED TO EXCHANGE OF NOTES OF MAY 13, 1949 (63 STAT. 2437), WHICH IS SECTION III OF ANNEX TALKS ABOUT "FAIR AND EQUAL OPPORTUNITY." HE THEN POINTED OUT THAT UNDER US-SWISS BILATERAL AIR TRANSPORT SERVICES AGREEMENT, AS AMENDED, US CARRIERS HAVE TRAFFIC RIGHTS BEYOND SWITZERLAND WHILE SWISS CARRIER DOES NOT HAVE SIMILAR RIGHTS BEYOND US. THIS, ACCORDING TO FREI, ACTUALLY GIVES US CARRIERS GREATER OPPORTUNITIES. FREI SAID REVENUE IMBALANCE IS FAULT OF US CARRIERS WHO NOT AS AGRESSIVE AS SWISSAIR AND NOT TERMS OF BILAT-ERAL AGREEMENT.

3. ON BASIS OF DISCUSSION WITH FREI, IT IS EMBASSY'S OPINION THAT SWISS WILL BE UNWILLING TO GRANT BERLINZURICH RIGHTS TO PANAM WITHOUT AT LEAST SYMBOLIC QUID PRO QUO IN RETURN.

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Message Attributes

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